

Dear valued relation,

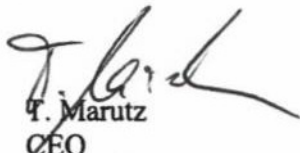
We are pleased to inform you that Aerijs Marine GmbH has joined the Heinen & Hopman group of companies. The merger enables us to offer an even better coverage of quality products and services in the passenger ship and navy vessel segments.

Located in Hamburg, with subsidiaries in India, Australia and the United Kingdom, Aerijs Marine GmbH has a first-class reputation for the quality of its products and services in HVAC and Fire Fighting technology. The merger also reinforces our determination to ensure Heinen & Hopman clients the same high standard of service wherever they may be in the world.

Aerijs' history is steeped in tradition with roots stretching back to 1858. We look forward to building on that rich history by offering new and innovative products that will respond to the needs of today's stakeholders.

We consider Aerijs Marine GmbH a great asset to the Heinen & Hopman Group and are delighted at this opportunity to further grow our mutual business with such a highly qualified team of dedicated experts. Please let me know if you have any questions about this exciting new development.

Hamburg  
November 8, 2021

  
T. Marutz  
CEO  
Aerijs Marine GmbH

**AERIJS**  
A HEINEN & HOPMAN COMPANY

  
J.W.E. Hopman  
CEO  
Heinen & Hopman  
  
**HEINEN & HOPMAN**